



## WASHINGTON TOP EXPORTS & MARKETS

Exports are critical to Washington's agriculture industry. In 2024, Washington-grown or processed food and agriculture exports totaled \$7.6 billion. Products that are especially reliant on global trade include wheat (up to 90% of the crop is exported each year), potatoes (up to 70% are exported in the form of French fries), and tree fruit (approximately 30% of apples and 25% of cherries are exported each year).

**Important Note on Pass-Through Exports:** A significant volume of food and agricultural products from other states including soybeans, wheat, and corn are exported through Washington State ports each year. The value of these exports exceeded \$11 billion in 2024. Once these pass-through exports are combined with Washington-grown/processed exports, the total value of all exports moving through Washington's ports is over \$19 billion. The statistics provided below have been adjusted in an attempt to exclude pass-through exports.



### WASHINGTON TOP EXPORTS



#### Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Top 3 Markets, Each Product	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	China, Japan, Philippines	19.05 billion	1.89
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>Canada, Japan, Mexico</b>	<b>7.64 billion</b>	<b>1.45</b>

Rank	Description	Top 3 Markets, Each Product	U.S. \$ Value 2024	% Change 2023 to 2024
1	<b>French Fries, Frozen</b>	Japan, South Korea, Philippines	1.11 billion	2.87
2	<b>Fish and Seafood</b>	Canada, China, Hong Kong	939.89 million	-12.32
3	<b>Apples</b>	Mexico, Canada, Taiwan	845.16 million	23.65
4	<b>Wheat</b>	Philippines, Japan, Indonesia	651.85 million	-4.70
5	<b>Dairy</b>	Japan, Indonesia, Philippines	563.96 million	0.96
6	<b>Hay</b>	Japan, South Korea, China	485.17 million	-12.26
7	<b>Hop Cones and Extracts</b>	Belgium, Germany, Canada	323.34 million	1.29
8	<b>Beef</b>	China, Japan, Canada	320.90 million	-1.86
9	<b>Cherries, Sweet, Fresh</b>	Canada, South Korea, Taiwan	293.32 million	23.14
10	<b>Pulses</b>	India, Spain, China	207.08 million	12.18

\*Excludes corn, soybeans, rice, etc.

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org; Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission



# WASHINGTON TOP EXPORT MARKETS



## Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Top 3 Products, Each Market	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	Soybeans; Corn; Wheat	19.05 billion	1.89
Washington-Origin Food & Agriculture*	French Fries, Frozen; Fish and Seafood; Apples	7.64 billion	1.45

Rank	Description	Top 3 Products, Each Market	U.S. \$ Value 2024	% Change 2023 to 2024
1	Canada	Fish and Seafood; Apples; Cherries, Sweet, Fresh	1.37 billion	3.37
2	Japan	French Fries, Frozen; Hay; Wheat	1.12 billion	-4.82
3	Mexico	Apples; French Fries, Frozen; Malt	908.17 million	32.20
4	China	Beef; Fish and Seafood; Hay	692.64 million	-19.15
5	South Korea	French Fries, Frozen; Hay; Wheat	508.22 million	2.31
6	Philippines	Wheat; French Fries, Frozen; Dairy	377.41 million	9.74
7	Taiwan	Apples; French Fries, Frozen; Cherries, Sweet, Fresh	315.18 million	-1.95
8	Indonesia	Wheat; Dairy; French Fries, Frozen	239.47 million	16.74
9	Hong Kong	Fish and Seafood; French Fries, Frozen; Apples	176.10 million	4.18
10	Vietnam	Apples; Dairy; Wheat	159.12 million	0.89

\*Excludes corn, soybeans, rice, etc.

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org; Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission





## TOP WASHINGTON EXPORTS TO CANADA

### Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	5	1.42 billion	1.45
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>1</b>	<b>1.37 billion</b>	<b>3.37</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Fish and Seafood	1	320.37 million	-0.35
2	Apples	2	120.34 million	-8.61
3	Cherries, Sweet, Fresh	1	97.73 million	69.84
4	Onions, Fresh	1	86.61 million	23.67
5	Berries, Fresh	1	68.15 million	82.41
6	Other Food Preparations**	1	49.80 million	9.04
7	Frozen Fruits	1	48.61 million	-23.18
8	Coffee, Roasted	1	31.76 million	110.15
9	Hop Cones and Extracts	3	31.46 million	-11.69
10	Other Non-Alcoholic Beverages***	1	29.16 million	-6.84

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc. \*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere. \*\*\* Includes flavored waters, soft drinks, milk-based drinks, vitamin-fortified fruit and vegetable juices



## TOP WASHINGTON EXPORTS TO JAPAN

### Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	2	3.23 billion	50.66
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>2</b>	<b>1.12 billion</b>	<b>-4.82</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	French Fries, Frozen	1	401.86 million	8.96
2	Hay	1	228.06 million	-4.99
3	Wheat	2	104.28 million	2.77
4	Dairy	1	92.57 million	3.48
5	Frozen Vegetables	1	60.42 million	14.98
6	Fish and Seafood	5	51.09 million	-55.58
7	Beef	2	29.65 million	-23.87
8	Buckwheat	1	18.57 million	60.61
9	Fruit and Vegetable Juices	2	16.58 million	-37.86
10	Pasta	1	15.93 million	2.96

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc.



## TOP WASHINGTON EXPORTS TO MEXICO

### Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	6	949.84 million	33.23
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>3</b>	<b>908.17 million</b>	<b>32.20</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Apples	1	301.61 million	51.74
2	French Fries, Frozen	4	86.52 million	-18.48
3	Malt	1	69.32 million	399.68
4	Pears, Fresh	1	53.91 million	30.19
5	Nuts, Prepared	1	51.34 million	22.87
6	Dairy	4	47.16 million	-8.54
7	Other Food Preparations**	2	29.62 million	81.97
8	Coffee, Roasted	3	23.95 million	-6.44
9	Chocolate Confections	1	20.64 million	80.88
10	Bread, Pastry, Cakes, Cookies, Snacks, etc.	2	19.34 million	18.66

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc. \*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere. \*\*\* Includes flavored waters, soft drinks, milk-based drinks, vitamin-fortified fruit and vegetable juices



## TOP WASHINGTON EXPORTS TO CHINA

### Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	1	6.11 billion	-20.10
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>4</b>	<b>692.64 million</b>	<b>-19.15</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Beef	1	208.01 million	0.33
2	Fish and Seafood	2	138.94 million	-16.33
3	Hay	3	79.08 million	-23.78
4	Cherries, Sweet, Fresh	4	32.69 million	-3.38
5	Other Food Preparations**	3	29.44 million	30.96
6	Pulses	3	28.74 million	-30.99
7	Wheat	6	25.87 million	-75.27
8	Hides, Skins and Leather	1	23.86 million	-21.01
9	Pork	1	21.11 million	3.76
10	French Fries, Frozen	14	14.57 million	-25.09

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc. \*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere.



## TOP WASHINGTON EXPORTS TO SOUTH KOREA

Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	4	1.43 billion	47.08
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>5</b>	<b>508.22 million</b>	<b>2.31</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	French Fries, Frozen	2	120.99 million	21.08
2	Hay	2	97.31 million	-1.46
3	Wheat	4	94.53 million	19.46
4	Cherries, Sweet, Fresh	2	45.03 million	-7.89
5	Dairy	9	26.27 million	-13.70
6	Coffee, Roasted	2	24.14 million	-1.63
7	Frozen Fruits	2	19.83 million	41.00
8	Fish and Seafood	14	13.37 million	-47.04
9	Pork	2	10.02 million	86.72
10	Potatoes, Fresh	2	9.30 million	-23.25

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc. \*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere.



## TOP WASHINGTON EXPORTS TO PHILIPPINES

Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	3	1.73 billion	-16.67
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>6</b>	<b>377.41 million</b>	<b>9.74</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Wheat	1	166.57 million	7.77
2	French Fries, Frozen	3	87.80 million	0.68
3	Dairy	3	74.98 million	101.69
4	Pet and Animal Feeds	1	15.22 million	0.004
5	Beef	5	10.70 million	-7.04
6	Potatoes, Fresh	5	4.96 million	73.47
7	Apples	23	4.60 million	-1.05
8	Other Food Preparations**	5	2.75 million	-5.87
9	Pulses	18	2.21 million	3.00
10	Cherries, Sweet, Fresh	13	1.38 million	14.22

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc. \*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere.



## TOP WASHINGTON EXPORTS TO TAIWAN

### Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	7	788.68 million	22.92
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>7</b>	<b>315.18 million</b>	<b>-1.95</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Apples	3	85.96 million	-3.00
2	French Fries, Frozen	5	84.68 million	9.44
3	Cherries, Sweet, Fresh	3	40.95 million	17.88
4	Wheat	8	23.32 million	-4.53
5	Coffee, Roasted	4	15.64 million	-7.78
6	Hay	7	14.50 million	-17.07
7	Beef	4	13.67 million	-10.39
8	Onions, Fresh	3	7.15 million	-7.88
9	Potatoes, Fresh	3	7.07 million	29.30
10	Dairy	23	1.97 million	15.98

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc. \*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere.



## TOP WASHINGTON EXPORTS TO INDONESIA

### Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	10	219.27 million	-8.80
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>8</b>	<b>239.47 million</b>	<b>16.74</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Wheat	3	96.69 million	99.55
2	Dairy	2	86.13 million	-9.37
3	French Fries, Frozen	11	18.47 million	-11.69
4	Apples	12	14.87 million	-27.55
5	Meat Meal	1	9.62 million	-16.32
6	Fish and Seafood	27	3.30 million	55.55
7	Frozen Vegetables	6	2.20 million	15.64
8	Beef	11	2.14 million	690.64
9	Potatoes, Seed	1	1.64 million	n/a
10	Other Food Preparations***	10	1.09 million	189.18

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*\* Some Washington-Origin wheat exported to Indonesia is not reflected in this value. \*\*\* Excludes soybeans, corn, rice, etc. \*\*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere.



## TOP WASHINGTON EXPORTS TO HONG KONG

Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	11	188.54 million	3.60
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>9</b>	<b>176.10 million</b>	<b>4.18</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Fish and Seafood	3	74.28 million	7.97
2	French Fries, Frozen	9	31.40 million	2.96
3	Apples	8	21.14 million	27.55
4	Cherries, Sweet, Fresh	5	21.10 million	35.30
5	Beef	6	10.05 million	-26.73
6	Chocolate Confections	4	3.60 million	-25.63
7	Hop Cones and Extracts	13	3.50 million	23.53
8	Frozen Vegetables	8	1.62 million	-54.36
9	Hay	10	1.61 million	-19.01
10	Other Food Preparations**	9	1.20 million	150.59

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\*Excludes corn, soybeans, rice, etc. \*\*Includes ingredients used in the preparation of foods and beverages (sweeteners, additives), and prepared foods/beverages not included elsewhere.



## TOP WASHINGTON EXPORTS TO VIETNAM

Washington-Origin Food & Agricultural Products, Calendar Year (Jan-Dec)

	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
All Food & Agriculture	8	487.01 million	15.18
<b>Washington-Origin Food &amp; Agriculture*</b>	<b>10</b>	<b>159.12 million</b>	<b>0.89</b>

Rank	Description	Market Rank	U.S. \$ Value 2024	% Change 2023 to 2024
1	Apples	4	69.53 million	21.33
2	Dairy	5	38.46 million	-7.74
3	Wheat	10	17.59 million	18.96
4	Cherries, Sweet, Fresh	6	12.66 million	16.81
5	Beef	7	6.11 million	5.07
6	Fish and Seafood	19	5.40 million	-60.17
7	Hop Cones and Extracts	14	3.06 million	-21.93
8	French Fries, Frozen	24	2.07 million	-73.28
9	Poultry	5	899.26 thousand	385.94
10	Nuts, Prepared	3	822.96 thousand	n/a

Source: U.S. Census Bureau, Foreign Trade Division via WISERTrade.org, Wheat numbers from USDA, U.S. Wheat Associates and Washington Grain Commission.

\* Excludes soybeans, corn, rice, etc.