



## Application for Company Consultation with Overseas Representatives

General Company Information				
Name of Participant		Title		
Company		Address		City
State		Zip Code		
Office Phone	Cell Phone	Website		Email
Type of Business <input type="checkbox"/> Packer/Shipper <input type="checkbox"/> Agent/Broker <input type="checkbox"/> Manufacturer <input type="checkbox"/> Grower/Producer <input type="checkbox"/> Other: _____				
Target Channel(s) <input type="checkbox"/> Retail <input type="checkbox"/> HRI/Foodservice <input type="checkbox"/> Ingredients <input type="checkbox"/> Other: _____				
Number Years in Business		Number of Employees		Years Exporting <input type="checkbox"/> Not Exporting
What kind of assistance are you seeking? <input type="checkbox"/> Documentation <input type="checkbox"/> Export protocols <input type="checkbox"/> Labeling Requirements <input type="checkbox"/> Market Overview <input type="checkbox"/> Other: _____				
Current Distribution <input type="checkbox"/> Local <input type="checkbox"/> Statewide <input type="checkbox"/> Regional (Outside Washington, But Not National) <input type="checkbox"/> National <input type="checkbox"/> International				
Are you currently exporting to, or have exported to in the past: <input type="checkbox"/> China <input type="checkbox"/> Japan <input type="checkbox"/> Korea <input type="checkbox"/> Vietnam <input type="checkbox"/> Other: _____				
Product Information				
Description of product(s):				
Product shelf life:		Package size:		
Annual production volume:		Private label: <input type="checkbox"/> Yes <input type="checkbox"/> No		
Briefly describe your company objectives for export of your products? In one year? in five years?				
Objectives				
Briefly describe your main objectives for this meeting (e.g., learn about the market, understand distribution, identify opportunities for products, help with marketing/export plan, identify buyers, help with labeling/packaging/documentation, understand import requirements, address a particular situation facing your company, etc.):				
Meet with WSDA Overseas Representatives				
Select a meeting date/location and rank the four markets in order of your preference for participation (1 = First Choice, 4 = Last Choice)	<b>Monday, November 18</b> 1:00 pm - 5:00 pm Kennewick	<b>Thursday, November 21</b> 8:00 am - 12:00 pm Seattle	<b>Thursday, November 21</b> 1:00 pm - 5:00 pm Seattle	<b>Friday, November 22</b> 8:00 am - 12:00 pm Seattle
 China				
 Japan				
 Korea				
 Vietnam				

Please call Julie Johnson at (360) 902-1940 if you have questions; **Send completed form to:** [jjohnson@agr.wa.gov](mailto:jjohnson@agr.wa.gov) or FAX (360) 902-2085