Washington State Department of Agriculture

Labeling Guide – For Pet Food

Food Safety & Consumer Services Division
Animal Feed Program
Getting into the Pet Food Business

• You make treats for your dog and he loves them, so why not sell your treats?!  

• Getting into the pet food business means complying with local state and federal regulations. This guide will help you understand the basics of what is required on your label so you are in compliance in Washington state.

• Remember, before distributing your treats, you are required to have your product registered!
What is a pet food?

- Pet food is defined as any commercial feed prepared and distributed for consumption by pets.
- Pets are defined as only dogs or cats.
Pet Food Includes:

- Dry, wet, freeze dried food, treats, biscuits, training foods, sample sizes, or
- Vitamins, minerals and supplements
- Flavorings such as gravies to add to your pets food, or
- Raw food that is ground or mixed with other ingredients.
Are chews, bones and toys a pet food?

- The following are not a pet food as long as the product labeling or advertising does not make any claim that the product is intended for use as an animal food or that the product provides anything of nutritional value to the animal.
  - All chews, bones, toys and exercisers made of animal skin, hide, wood or man made material
  - Hooves
  - Ears
  - Animal Bones; or
  - Ligaments
Aren’t hamsters, reptiles, fish, or parrots pets as well?

- Animals other than dogs or cats may require a specialty pet food registration or a commercial feed license. Below are examples of the different type of animals.

<table>
<thead>
<tr>
<th>Examples of animals that require Specialty Pet Registration</th>
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</thead>
<tbody>
<tr>
<td>Hamsters, gerbils, mice</td>
</tr>
<tr>
<td>Aquarium fish</td>
</tr>
<tr>
<td>Parrots, parakeets, finches</td>
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<tr>
<td>Lizards, snakes, geckos</td>
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<tr>
<td>Turtles</td>
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</tbody>
</table>

<table>
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<th>Examples of animals that require a Commercial Feed License</th>
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<tr>
<td>Horses</td>
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<tr>
<td>Goat, sheep</td>
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<tr>
<td>Cows</td>
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<tr>
<td>Wild birds</td>
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<tr>
<td>Aquaculture</td>
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</table>
Pet Food Labeling

- Any commercial feed (including pet/specialty pet food) distributed in Washington State, except customer formula feed, must be accompanied by a legible label.
What is required on the label?

- Your label must have the following information:
  1. Product and brand name
  2. The species of pet (dog and/or cat)
  3. Quantity statement
  4. Guaranteed analysis
  5. Lot Identifier
  6. The common, usual or defined name of each ingredient used in the manufacture of the commercial feed.
  7. Feeding directions
  8. Name and address of the manufacturer or person responsible for distributing the feed.

- (The statement must include street address, city, state and zip code. Street address may be omitted if company can be found in a telephone directory.)
Defined Ingredients:

- The name of each ingredient must conform to one of the following:
  - Ingredients must have an official definition in the AAFCO official publication;
  - (b) If there is no official definition for an ingredient in the *AAFCO official publication, then an ingredient with an *AAFCO tentative definition may be used;
  - (c) The ingredient is defined in WAC 16-252-015; or
  - (d) The ingredient has a commonly accepted name that requires no definition, for example, sugar.
Examples of Labels

Front Label =
Principal Display Panel (PDP)

Buckley’s Bones
Oven Baked Beef Flavored Treats for Dogs
12, 4 oz bones
Buckley’s Bones

Beef Flavored Treats for Dogs

12, 4 oz bones
Buckley’s Bones
Beef Flavored Treats for Dogs

Guaranteed Analysis
- Crude Protein (min.) …… 7%
- Crude Fat (min.) .......... 6%
- Crude Fiber (max.) .......... 2%
- Moisture (max.) .......... 10%

Ingredients:
- Wheat flour, corn gluten meal, natural beef flavor, animal fat, salt

Directions: Feed as a treat or reward.

Lot ID No.: Sept-25-13_WA

Manufactured by:
Fern’s Food Inc.
1001 2nd Street,
Smithville WA 98800
Buckley’s Bones
Beef Flavored Treats for Dogs

Directions: Feed as a treat.

Guaranteed Analysis:
- Crude Protein (min.)…….7%
- Crude Fat (min.)…………6%
- Crude Fiber (max.)………2%
- Moisture (max.)………...10%

Ingredients:
- Wheat flour, corn gluten meal, natural beef flavor, animal fat, salt

Lot ID No.: Sept-25-13_WA

Manufactured by:
Fern’s Food Inc.
1001 2nd Street,
Smithville WA 98800

Guaranteed Analysis: the following are required. WAC 16-252-012(1)(d) and 16-252-036

Additional guarantees based on product type, labeling claims or other voluntary guarantees.

List of ingredients in order by their predominance by weight. Review WAC 16-252-012 and 16-252-064 for information.

Lot Identifier
WAC 16-252-012(10)

WSDA
BOO & BOOTS

Salmon & Tuna
Premium Adult Cat Food

Net Wt. 5 lbs (2.26 kg)
BOO & BOOTS

Salmon & Tuna Premium Adult Cat Food

Net Wt. 5 lbs (2.26 kg)
Guaranteed Analysis
Crude Protein (min.)…….24%
Crude Fat (min.)…………15%
Crude Fiber (max.)………5%
Moisture (max.)…………10%
Taurine (min)…………….0.1%

Ingredients:
Salmon, tuna, corn gluten meal, poultry by-product meal, animal fat, salt

Feeding Directions:
Feed your 6-10 pound cat ¾ - 1 cup of food per day. May split into two feedings.

Nutritional Adequacy Statement
Boo & Boots Salmon & Tuna Premium Adult Cat Food is formulated to meet the nutritional levels established by the AAFCO Nutrient Profiles for maintenance.

Lot ID No.: Sept-25-13_WA

Manufactured by:
Fern’s Food Inc.
1001 2nd Street,
Smithville WA 98800
Boo & Boots
Salmon & Tuna
Premium Adult Cat Food

Guaranteed Analysis
Crude Protein (min.)………24%
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Fern's Food Inc.
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Smithville WA 98800

Nutritional Adequacy Statement
Boo & Boots
Salmon & Tuna
Premium Adult Cat Food is formulated to meet the nutritional levels established by the AAFCO Nutrient Profiles for maintenance.

Guaranteed Analysis: the following are required. WAC 16-252-012(i)(d) and 16-252-036

Additional guarantees based on product type, labeling claims or other voluntary guarantees.

List of ingredients in order by their predominance by weight. Review WAC 16-252-012 and 16-252-064 for information.

Feeding Directions: WAC 16-252-012 and 16-252-106

Lot Identifier WAC 16-252-012(10)

Nutritional Adequacy Statement is required on complete & balanced pet foods. WAC 16-252-044

Name and address of the manufacturer or distributor.
• Name of business, street address, city, state and zip code. WAC 16-252-012(1)(h) and 16-252-122
Other Label Requirements

- The following types of pet foods have specific requirements in WAC 16-252:
  - Enzymatic Activity (WAC 16-252-036(8))
  - Drugs (WAC 16-252-094)
  - Vitamins and Supplements (WAC 16-252-036(4))

- If your product makes claims to any of the above; review WAC 16-252 to ensure your label is in compliance.
Materials to Review:

- Revised Code of Washington Chapter 15.53 (RCW)
- Washington Administrative Code Chapter 16.252 (WAC)
- AAFCO Official Publication
- CFR Title 21 Part 500-599
What’s next?

- Now that you understand labeling requirements and your label is ready for review, what do you do next?
  - Complete the following forms:
    - Application for Registration of Pet Food and Specialty Pet Food, Form 4307
  - Send the completed forms with label(s) and fees to:
    
    **Washington State Department of Agriculture**  
    **Animal Feed Program**  
    **PO Box 42591**  
    **Olympia WA 98504-2591**
I’ve sent in my application, now what?

- Your application and label(s) will be reviewed to make sure they meet WSDA’s laws and rules.
- Once your product(s) is registered you will receive your ‘Pet Food Registration Certificate’ by email (or mail if requested) listing the approved products.
- Once registered your product(s) can be distributed in the State of Washington.
Questions?

- Contact the Animal Feed Program at: (360) 902-1844
- Or email petfood@agr.wa.gov
- More information visit the Pet and Specialty Pet Food Product Registration page:

  Thank you!!