

WASHINGTON STATE
DEPARTMENT OF
AGRICULTURE

FRIDAY, JANUARY 5TH 2018

DOUG WARNER
FERTILIZER COMPLIANCE AND
TONNAGE AUDITOR

CUSTOMER-FORMULA FERTILIZER

- RCW'S & WAC'S REFERRED TO AS CUSTOMER-FORMULA FERTILIZER
- FERTILIZER REGISTRATION GUIDANCE DOCUMENT REFERRED TO AS "CUSTOMER FORMULA FERTIZER MIXES" OR "CFM'S"
- ALSO REFERRED TO AS COMPOUND, MIX, BLEND OR BLENDED FERTILIZER.

CUSTOMER-FORMULA FERTILIZER

- RCW 15.54.270 – DEFINITIONS (6)
“CUSTOMER-FORMULA FERTILIZER” MEANS A MIXTURE OF **COMMERCIAL FERTILIZER** OR MATERIALS OF WHICH EACH BATCH IS MIXED ACCORDING TO THE SPECIFICATIONS OF THE FINAL PURCHASER.

CUSTOMER-FORMULA FERTILIZER

- RCW 15.54.270 – DEFINITIONS (4) “COMMERCIAL FERTILIZER” MEANS A SUBSTANCE CONTAINING ONE OR MORE RECOGNIZED PLANT NUTRIENTS AND THAT IS USED FOR ITS PLANT NUTRIENT CONTENT OR THAT IS DESIGNATED FOR USE OR CLAIMED TO HAVE VALUE IN PROMOTING PLANT GROWTH, AND SHALL INCLUDE LIMES, GYPSUM, AND MANIPULATED ANIMAL AND VEGETABLE MANURES. IT DOES NOT INCLUDE UNMANIPULATED ANIMAL AND VEGETABLE MANURES, ORGANIC WASTE-DERIVED MATERIAL, AND OTHER PRODUCTS EXEMPTED BY THE DEPARTMENT BY RULE.

CUSTOMER-FORMULA FERTILIZER

- RCW 15.54.325 COMMERCIAL FERTILIZER REGISTRATION – REQUIRED FOR DISTRIBUTION – APPLICATION (2) (g) THE CONCENTRATION OF EACH METAL, FOR WHICH STANDARDS ARE ESTABLISHED UNDER RCW 15.54.800, IN EACH PRODUCT BEING REGISTERED, UNLESS THE PRODUCT IS (ii) A CUSTOMER-FORMULA FERTILIZER CONTAINING ONLY REGISTERED COMMERCIAL FERTILIZERS,

CUSTOMER-FORMULA FERTILIZER

- RCW 15.54.325 COMMERCIAL FERTILIZER REGISTRATION – REQUIRED FOR DISTRIBUTION – APPLICATION (3) ALL COMPANIES PLANNING TO MIX CUSTOMER-FORMULA FERTILIZERS SHALL INCLUDE THE STATEMENT “CUSTOMER-FORMULA GRADE MIXES” UNDER THE COLUMN HEADED “PRODUCT NAME” ON THE PRODUCT REGISTRATION APPLICATION FORM. ALL CUSTOMER-FORMULA FERTILIZERS SOLD UNDER ONE BRAND NAME SHALL BE CONSIDERED ONE PRODUCT.

CUSTOMER-FORMULA FERTILIZER

- RCW 15.54.340 LABELING REQUIREMENTS (3) EACH DELIVERY OF A CUSUTOMER-FORMULA FERTILIZER IN THIS STATE MUST BE ACCOMPANIED BY EITHER A STATEMENT, INVOICE, A DELIVERY SLIP, OR A LABEL IF BAGGED, CONTAING THE FOLLOWING INFORMATION: THE NET WEIGHT; THE BRAND; THE NAME AND AMOUNT OF EACH OF EACH INGREDIENT; THE GUARANTEED ANALYSIS WHICH MAY BE STATED TO THE NEAREST TENTH OF A PERCENT OR TO THE NEXT LOWER WHOLE NUMBER; THE NAME AND ADDRESS OF THE REGISTRANT OR LICENSEE, OR MANUFACTURER, OR BOTH; AND THE NAME AND ADDRESS OF THE PURCHASER.

CUSTOMER-FORMULA FERTILIZER

- RCW 15.54.340 LABELING REQUIREMENTS (4)
EACH DELIVERY OF A CUSTOMER-FORMULA FERTILIZER MUST CONTAIN THE INGREDIENTS SPECIFIED BY THE PURCHASER. A RECORD OF THE INVOICE OR STATEMENT OF EACH DELIVERY MUST BE KEPT BY THE REGISTRANT OR LICENSEE FOR TWELVE MONTHS AND MUST BE AVAILABLE TO THE DEPARTMENT ON REQUEST.

CUSTOMER-FORMULA FERTILIZER



Washington State
Department of Agriculture

Fertilizer Registration Guidance Document

Pesticide Management Division
Registration Services
PO Box 42589
Olympia WA 98504-2589

Telephone: (360)902-2025
Fax: (360)902-2093
E-mail: fertreg@agr.wa.gov

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Inquiries regarding availability of this publication in alternative formats should be directed to the WSDA at (360) 902-1978 or Telecommunications Device for the Deaf (TDD) (800) 833-6388

CUSTOMER-FORMULA FERTILIZER

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Example 6: CFM Label

What if my product is a Customer Formula Fertilizer (CFF or CFM)?

- "Customer-formula fertilizer" means a mixture of commercial fertilizer or materials of which each batch is mixed according to the specifications of the final purchaser (also referred to as a "customer formula mix").
- Label must include all items from the basic fertilizer label **except** the heavy metal content statement.
- Label must also include name and address of the purchaser.

TIPS:

1. One CFF registration can be used for multiple blends and multiple customers since the same name (e.g. SuperGro Farm Supply, LLC) must be used per customer specifications and amount.
2. All fertilizer products in a CFF must be registered with WSDA.

SuperGro Farm Supply CFF

Custom mix for:

Blue Bird Farms
HWY 10
Home Mills, WA 98001

26-0-26

Guaranteed Analysis

Total Nitrogen(N)	26%
Soluble Phosphorus	0%

Derived from:
Urea, Mixture of rockash
SuperGro Farm Supply
HWY 10
Home Mills, WA 98001
www.supergrofarm.com

Net weight or load slip

SuperGro Farm Supply BOL

Delivered to:

Blue Bird Farms
HWY 10
Home Mills, WA 98001

Product	Weight (lb)
Urea (46-0-0)	22,600
Mixture of Potash (0-0-52)	17,200
Net weight	40,000

SuperGro Farm Supply
HWY 10
Home Mills, WA 98001
www.supergrofarm.com

Both checks are required for a complete label

What if my product is distributed in bulk?

- A label or statement that includes all of the information from the basic label must be included with the load
- A load slip or bill of lading may be used as a label or supplementary label for bulk products only
- Bulk products still require the approved internet statement unless it is a CFF.

TIP:

Companies distributing bulk products must have a Bulk Fertilizer Distribution License. More information can be found at <http://doser.wa.gov/RegFert/Fertilizers/BulkDistributionLicense.aspx>

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CUSTOMER-FORMULA FERTILIZER

- **Customer Formula Fertilizer Mixes (CFMs)**
- A CFM must be formulated and mixed according to each customer's requests. This mix is blended in bulk for only one customer to use. It cannot be resold without first being registered. All of the commercial fertilizer products going into the blend must be registered with WSDA. The end product (CFM) can be bagged for the one customer, if requested. The CFM must have labeling attached with all the elements of the label included. The CFM mix formulas and records must be kept for one year. The customer name and address must accompany this information.
- "CFM" is registered as a product with other fertilizers on the 4300B Form. All customer formula mixes that are sold under one brand name such as Blue Bird are considered one product. No specific guaranteed analysis or metals are required on the form because the "CFM" can only be made from registered fertilizers and change with each blend.
- Each delivery of a customer-formula fertilizer mix (CFM) must contain those ingredients specified by the final purchaser. A CFM is only for the customer requesting the mix and should only be used by that customer, not resold to others. A CFM is only for use, not for retailing or reselling.

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- REAL LIFE EXAMPLES

CUSTOMER-FORMULA FERTILIZER

ANY QUESTIONS?

FERTILIZER SAMPLING



FERTILIZER SAMPLING

- **15.54.370**

- **Official samples—Inspection, analysis, testing—Right of entry.**

- (1) It shall be the duty of the department to inspect, sample, make analysis of, and test commercial fertilizers distributed within this state at such time and place and to such an extent as it may deem necessary to determine whether such fertilizers are in compliance with the provisions of this chapter. The department is authorized to stop any commercial vehicle transporting fertilizers on the public highways and direct it to the nearest scales approved by the department to check weights of fertilizers being delivered. The department is also authorized, upon presentation of proper identification, to enter any distributor's premises, including any vehicle of transport, at all reasonable times in order to have access to commercial fertilizers and to records relating to their distribution.

FERTILIZER SAMPLING

- **15.54.370**
Official samples—Inspection, analysis, testing—Right of entry.
- (2) The methods of sampling and analysis shall be those adopted by the department from officially recognized sources.

FERTILIZER SAMPLING

- **15.54.370**
Official samples—Inspection, analysis, testing—Right of entry.
- (3) The department, in determining for administrative purposes whether a fertilizer is deficient in any component or total nutrients, shall be guided solely by the official sample as defined in RCW [15.54.270](#) and obtained and analyzed as provided for in this section.

FERTILIZER SAMPLING

- **15.54.370**

- **Official samples—Inspection, analysis, testing—Right of entry.**

- (4) When the inspection and analysis of an official sample has been made, the results of analysis shall be forwarded by the department to the registrant or licensee and to the purchaser, if known. Upon request and within thirty days, the department shall furnish to the registrant or licensee a portion of the sample concerned.

FERTILIZER SAMPLING

- **15.54.370**

Official samples—Inspection, analysis, testing—Right of entry.

- (5) Analysis of an official sample by the department shall be accepted as prima facie evidence by any court of competent jurisdiction.

FERTILIZER SAMPLING

- **15.54.380**

**Penalties for deficiencies upon analysis of commercial fertilizers—
Appeal—Disposition of penalties.**

FERTILIZER SAMPLING

- **15.54.412**
Misbranding.

FERTILIZER SAMPLING

- **15.54.420**
Unlawful acts.
- (4) Distribute a commercial fertilizer product which has not been registered with the department;

FERTILIZER SAMPLING

- **15.54.440**
"Stop sale," "stop use," or "withdrawal from distribution" order,
when issued—Release—Associated costs.

FERTILIZER SAMPLING

- ANY QUESTIONS?